## **TIPS FOR FUNDRAISING SUCCESS!**



**SET YOUR GOAL**: Log into your personal fundraising page and set a goal (ex. \$200) to raise the most you possibly can. Donors want to help you achieve your goal and will rise to the challenge!

**TELL YOUR STORY**: Update your personal page and share your connection to the Hope & Heroes Walk. Your story connects your community to the mission and will inspire them to donate.

**BE AN EXAMPLE - MAKE A DONATION**: Inspire your donors, show your fundraising dedication, and make your first donation!

LAUNCH YOUR FACEBOOK FUNDRAISER: Click the 'Set Up a Facebook Fundraiser' link in your participant center dashboard and let the tech do all the work. This is the fastest and easiest way to fund raise!

MAKE YOUR LIST: Put your contacts into groups and tailor your message to each one. Use our Memory Jogger guide you and make sure you reach out to everyone.

**GET SOCIAL**: See our "Social Media Tips and Tricks" sheet for more information.

**FOLLOW UP**: It typically takes 4 asks before a person acts, so don't be shy about following up! Share your progress, the successes of Hope & Heroes, and use these updates to remind people to donate.

MATCHING GIFTS: Many companies will match an employee's charitable donation. This can double (or even triple) the money you've raised! Check whether your company and your donors' companies have matching gift programs.